



Connecting2Australia

CELEBRATING SEVENTY YEARS

ABN: 67 877 349 510

Grassed Area

Bitumen Paved Area

EXISTING METAL SHEET

PROPOSED OFFICE

EXISTING DAY TRAINING CENTRE BUILDINGS

Car Parking 14 cars

ANNUAL REPORT

2023



Joint Chair and CEO Report *Tim Crowe and Steven Johnston*

We are pleased to advise all Connecting2Australia (C2A) stakeholders that there has been a significant turnaround in the financial position of the organisation.

In the 2021-22 financial year, C2A spent \$2.4 million more on expenses than we earned in income, which forced us to sell a property to ensure that we could continue to pay our bills as and when they fell due.

In the 2022-23 financial year, we closed that gap to a \$0.4 million loss on the back of considerable hard work from the entire C2A team. A very significant \$2 million improvement in operating performance.

The team has achieved this through a number of important initiatives:

- Matching staff hours to Participant hours.
- Increasing out of hours supports.
- Development of a Capabilities Statement to assist our team to sell our services to commercial clients.
- Repositioning C2A with the sign off “Disability Without Limits” to promote an inclusive and welcoming organisation.
- Leveraging our social procurement accreditation with large organisations.
- Staff turnover has been reduced to 14% which means less time invested in recruitment and induction activities and more time delivering core services.
- Engaging with staff to understand how we can support them better, and then implementing change.
- Op Shops driving substantial sales growth.

Importantly, there was no need to draw down on the proceeds of the property sale from the previous year, meaning that those funds are available for investment activities for example: upgrading computers and mobile phones, replacing equipment for our Work Connections crews, replacing old vehicles, and addressing high priority maintenance projects at our properties.

In 2023-24, we expect that improvement to continue as we consolidate the gains made in 2022-23 across a full year and introduce more initiatives to deliver increased income without a proportionate increase in our overheads.

Aside from financial stability and sustainability, we have been focused on the following strategic imperatives in 2022-23.

- Business Model – confirming that we are operating in the right categories to ensure ongoing growth and viability.
- IT – ensuring that our IT platforms support our teams to get their jobs done efficiently and allow more time to add value to our Participant’s time with us.
- Accreditation – through some wonderful efforts across the team, C2A has retained our Quality accreditation and NDIS registration. Even better, the efforts to achieve both accreditations have resulted in greatly reduced number and magnitude of non-conformities versus previous audits.
- Culture – building our leadership capability across the organisation to empower our leaders to make good decisions at the local level, whilst enhancing staff engagement.

2023 Marks The 70th Birthday Of C2A

For any organisation to celebrate 70 years of continuous operation, is a remarkable achievement but perhaps even more so given our chosen field. There have been many ups and downs across our history, and it has only been through the incredible dedication and willpower of volunteers, families, benefactors, and staff that C2A has reached this terrific milestone.

We invite you to share in our history later in this Annual Report.

As we embark on the next decade, the Board and Leadership team are focused on delivering the next iteration of our agreed strategic plan:

- **CUSTOMER** – grow our Participant base
 1. Grow our Community case load (day service Participants)
 2. Provide more services to larger corporate customers (employ more Supported Employees)
- **PROCESS** – remove manual processes and make life easier
 1. Implement a user-friendly Participant Management System
 2. Develop a Customer Relationship System for our Work Connections operations
 3. Ensure that our Community properties are attractive to our potential clients
- **PEOPLE** – become the employer of choice in our sector
 1. Retain quality people
 2. Attract the best candidates
- **FINANCIAL** – Build our financial resilience
 1. Make a reasonable surplus to enable investment
 2. Grow charitable donations to fund programs, equipment & property
 3. Maintain healthy liquidity
 4. Grow Op Shop contributions

The improved results and the solid plans for the future are the direct result of people's considerable accumulated efforts. We would like to recognise the contributions of our important stakeholders.

C2A BOARD (who are all volunteers)

Retiring directors

- Alex Anderson after 14 years including a significant number as Chair, and a driver of our expansion agenda.
- Chris Angerer after 22 years of dedicated service to the board.
- Carolyn Parker after 6 years who was instrumental in steering the organisation through the challenging financial times presented by Covid.

Ongoing directors

- Tim Crowe who has been on the board for 14 years, the last 12 months as Chair.
- Gordon Frankland who has been on the board for 12 years and chairs our Mergers, Acquisitions & Property committee.
- Marc DiGenova who has been a director since 2018 and chairs our Finance & Audit Committee.
- Lisa Charter who has been a director for 3 years and brings marketing & communications expertise to the board.

Incoming directors

- Con Tsoukas who brings a wealth of marketing and IT skills to the table.
- Iain Spear who brings management, governance and lived experience to the board.



TIM CROWE
Chair
(Director since 2012)



GORDON FRANKLAND
Vice Chair
(Director since 2011)



MARC DI GENOVA
Treasurer
(Director since 2018)



STEVEN JOHNSTON
CEO
(since 2022)

C2A LEADERSHIP TEAM

The team has been enriched with new appointments who have brought new perspective and ideas:

- Marcela Mandarino as our People & Culture Manager.
- Terry Pieper as our Sales & Marketing Manager.
- Paramvir (Pam) Kaur as our Clinical Governance Nurse.

Complementing the existing experience around the Leadership table.

- Tina Hewett - Quality & Services Director.
- Mary Anne Morison – Finance Manager.
- Darian Douch – Risk & Compliance Manager.
- Sally Thorpe - Operations Manager.
- Jacqui Byrne – Operations Manager.

C2A STAFF

The board and leadership team wish to acknowledge the outstanding contribution made by team members across the 2022-23 financial year as in many cases the financial improvement has come at an individual cost to staff.

Our staff do a wonderful job of enriching the lives of Participants who choose to spend their days with us, and we cannot succeed without their outstanding contributions both individually and collectively.

C2A VOLUNTEERS

We are most fortunate to have around 70 volunteers assist us with our operations with the most significant number involved in our four opportunity shops.

We cannot thank them enough for their tireless efforts in collecting, sorting and merchandising donations for sale.



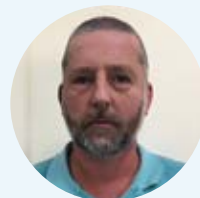
ALEX ANDERSON
OAM JP: FICDA
(Director since 2009)



CHRIS ANGERER
(Director since 2001)



CAROLYN PARKER
(Director since 2017)



IAIN SPEAR
(Director since 2023)



LISA CHARTER
(Director since 2020)



CON TSOUKAS
(Director since 2023)

Community Report

2022-23 was a year of great progress for our disability support services.

We currently have four locations that are primarily dedicated to providing a range of Social and Community Participation programs for our wonderful participants.

Our Frankston, Mornington, Traralgon and Wonthaggi Hubs have all implemented many initiatives to ensure that our Day Services remain relevant to a discerning client base.

During the year we:

- Aligned our staff working hours to the participant schedules to ensure that the operations remain financially viable.
- Added a range of out-of-hours group sessions and tailored one-to-one programs including mix & mingles, dinners, shows, excursions and other activities that were taken up by participants with great enthusiasm.
- Program outlines were shared across each of our Hubs to establish best practice approaches to achieving desired participant outcomes.
- Commenced showcasing our disability programs on social media, to raise awareness, build a supportive community and encourage more participation.
- Four Personal Computers were installed at each Community Hub to enable participants to learn valuable computer skills with respect to social media, email, word, excel and PowerPoint. Special acknowledgement to Rotary for their incredible financial support for this initiative.
- Mornington added a gaming room with state-of-the-art equipment to enable high level gaming with social interaction.
- Reintroduced participant involvement in the Mt Eliza Opportunity Shop.
- Continued to train our staff on how to provide the very best care to our participants with complex support needs.

In 2023-24 the organisation will continue to invest in making our Community centres welcoming and attractive to current and potential participants. Our ultimate goal is to significantly increase the number of participants who entrust us to help them live the life of their choice.

- Bendigo will be introducing a day services program in 2023 to complement our thriving supported employment business at this hub.
- Frankston is undergoing significant beautification works including a complete repaint, window coverings, bathroom makeovers, kitchen upgrade, and updated furniture. Works will be completed prior to the end of 2023.
- Mornington has suffered from flood damage and building problems and works are underway to enhance conditions for both participants and staff.
- Traralgon will be replicating our Mornington initiative by adding a gaming room and then enhancing their outdoor sports facilities to attract a younger demographic to the centre.
- Wonthaggi will continue to provide community engagement opportunities for participants through expanded Opportunity Shop hours.

*Tina Hewett - Service & Quality Director
Sally Thorpe - Operations Manager
Jacquelyne Byrne - Operations Manager*



Supported Employment

In 2022-23 the delivery of our commercial contracts were largely unhindered by the impact of Covid-19 enabling 11.6% growth in revenues.

Approximately 50% of our commercial business involves gardening work which is dependent upon weather conditions being right for us to deliver on our commitments, 25% is in the recycling space effectively as a provider of contract labour, around 10% comes from the manufacture of timber furniture, and the remainder spread across emergency vehicle washing, social housing clean ups and ancillary tasks.



We implemented a number of initiatives to ensure that we could profitably grow our commercial business in 2022-23:

- A job quoting tool to ensure that our pricing was appropriate based on the true costs of delivering the work.
- We achieved Social Traders Accreditation status to provide the licence to tap into large commercial contracts.
- We applied price increases to reflect our rising cost of doing business.
- We created a capabilities statement to enable our Business Managers to professionally sell what we do.
- We resigned from unsafe contracts to protect our Supported Employees and staff.

In 2023-24 we will seek out new business opportunities that are less weather dependent and ensure that the business we do is worth doing.

- Creating new catalogues and sales collateral to sell the quality of the timber furniture that we produce at Brunswick.
- Pitching to fulfil significant contracts with large organisations through the social procurement framework.
- Procure and leverage a Customer Relationship Management platform to efficiently manage costings, quotes, contracts, invoices, and scheduling.
- Invest in equipment to maintain productivity in the field.

The way that we approach supported employment is a key differentiator for C2A.

Terry Pieper - Sales & Marketing Manager



Opportunity Shops

Customers returned to our Opportunity Shops in their droves in 2022-23. Our four Op Shops in Traralgon, Mildura, Wonthaggi and Mt Eliza collectively delivered 37% sales growth during the year which is vital to the financial sustainability of C2A.

- Traralgon has been heavily supported by their local community as they remain a “true” op shop with great value and incredible volunteers.
- Mildura has been selling off our Brunswick Timber furniture to focus on becoming a more traditional opportunity shop.
- We introduced new signage at Wonthaggi to grab the attention of passing traffic and we have been recruiting new volunteers to move towards expanding our hours of operation.
- Mt Eliza reintroduced participants to the store in 2023 and the enjoyment is tangible.

We have different operating models in each of the shops from being 100% staffed by volunteers in Traralgon through to varying combinations of disability support workers, participants, supported employees and volunteers in the other three stores.

Given the tight financial constraints imposed under the NDIS funding regime, the surpluses generated through the Op Shops help to fund our capital purchases such as replacement IT, vehicles, equipment, and property improvements.

In 2023-24 we will continue to support our teams to grow our revenues with focused promotions and:

- The Traralgon shop has grown significantly over the last 10 years and it is time to relay the back of house to cope with the huge volume of donations and fix building problems that are making working conditions challenging for our amazing volunteers.
- Wonthaggi will begin opening on Saturdays to attract weekend shoppers.
- Mildura will get new signage and new branding “Supporting people with disability”.
- Mt Eliza will continue to provide op shop value to local customers served by wonderful volunteers and participants.

We take this opportunity to recognise the enormous contribution that our volunteers make to the success of these stores, plus other contributions across specialist programs such as woodworking and gardening.

Marcela Mandarinio
- People & Culture Manager
Mary Anne Morison - Finance Manager



Shorter House Respite & Short-Term Accommodation

Shorter House in Traralgon not only contributes to our financial health, it also continues to provide much needed support for people with disability, their families and carers.

We also completed our first year of participation in the Victorian Government funded Support for Carers programme. Occupancy Rates have steadily increased due to direct marketing efforts, and with recent upgrades in equipment and facilities, Shorter House is set to further increase its attraction.



Treasurer's Report *Marc Di Genova*

For the Year ended 30 June 2023

We are pleased to present our financial performance for the 2022-23 financial year, characterized by a notable improvement.

In the past financial year, while our ongoing operations continued to operate at a net deficit, we significantly reduced the extent of our losses by \$1.87 million.

This reduction brought our net loss down from (\$3,084,572) in FY22 to (\$1,214,981) in FY23.

Crucially, our net cash from operating activities also showed substantial progress, decreasing from (\$2,416,597) in FY22 to (\$426,639) in FY23, marking an improvement of nearly \$2 million.


These operational improvements were the result of several strategic actions:

- We enhanced our systems and processes to optimize our access to NDIS funding.
- We streamlined our staffing hours to align with the income received for service delivery.
- We adjusted pricing on the majority of our work connections contracts, optimizing revenue.
- After a careful evaluation of contract profitability, we increased prices as needed and terminated contracts that did not meet acceptable margin criteria.
- The introduction of out-of-hours support services contributed positively.
- Impressively, our Opportunity Shops saw revenue growth of 37%.
- We achieved an 11% reduction in corporate overhead expenses in absolute dollar terms, concurrently lowering these expenses as a percentage of income from 18.7% in FY22 to 16.0% in FY23.

While our Balance Sheet continues to exhibit significant strength, it is notable that Total Equity experienced a decline of \$1,251,626, decreasing from \$17.8 million to \$16.5 million by the financial year-end. This decrease directly reflects the financial loss incurred during the financial year.

The proceeds generated from the sale of assets in late FY22 remain entirely available for allocation in FY24. These funds are earmarked for essential investments, including IT and communications hardware replacement, work connections equipment upgrades, vehicle acquisitions, and property improvements.

Looking forward, there is an increasingly optimistic outlook. Our strategic focus centres on revenue growth, supported by diligent management of corporate overhead costs, as outlined in our commitment to financial discipline.



37%

The Opportunity Shops saw impressive revenue growth.



11%

Reduction in Corporate Overhead Expenses.

Directors' Report - 30 June 2023

The names of the directors in office at any time during, or since the end of, the year are:

Names	Position	Appointed	Resigned
Tim Crowe	Chair	1/07/2012	
Gordon Frankland	Deputy Chair	1/07/2011	
Marc Di Genova	Treasurer	25/10/2018	
Christian Angerer		1/10/2001	1/05/2023
Alexander Anderson		1/07/2009	31/01/2023
Carolyn Parker		1/05/2017	30/06/2023
Lisa Charter		25/08/2020	
Iain Spear		27/04/2023	
Con Tsoukas		31/01/2023	

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

Principal Activities, Objectives and Strategies

The Company offers a wide range of programs for adults and youths living with a disability and/or disadvantage, focussing on integration into the workforce and/or community through development, training and support.

The Company is incorporated under the Corporations Act 2001 and is a Company limited by guarantee. If the Company is wound up, the constitution states that each member is required to contribute a maximum of \$10 each towards meeting any outstanding obligations of the Company. At 30 June 2023, the total amount that members of the Company are liable to contribute if the Company is wound up is \$170 (2022: \$180).

The Company commenced trading on 1 July 2012 with the acquisition of the business, assets and liabilities of Woorinyan Incorporated.

The Company's strategies will be driven by the 2022-2023 Strategic Plan with a focus on customer growth (Participant and Commercial), process improvement (systems), people (staff retention and recruitment), and financial sustainability.

Review of operations

In the 2023 financial year the organisation focused on increasing revenues and driving operational efficiencies to significantly reduce the loss experienced in 2022.

It is the opinion of the Directors that the results of the Company's operations during the year were not substantially affected by any item, transaction, or event of a material and unusual nature.

The directors present their report on Connecting2Australia Ltd for the financial year ended 30 June 2023.

Directors' Report

Meetings of directors

The names of each person who has been a Director during the year and to the date of this report are listed below.

During the financial year 11 meetings of Directors were held and the attendance by each Director is listed below:

	DIRECTORS' MEETINGS		FINANCE AND AUDIT SUBCOMMITTEE		GOVERNANCE SUBCOMMITTEE		MERGERS, ACQUISITIONS & PROPERTY SUBCOMMITTEE	
	Eligible to attend	Number attended	Eligible to attend	Number attended	Eligible to attend	Number attended	Eligible to attend	Number attended
Tim Crowe	11	11	-	-	4	4	4	3
Gordon Frankland	11	10	-	-	-	-	4	4
Marc Di Genova	11	10	10	10	-	-	4	4
Christian Angerer	9	7	-	-	-	-	-	-
Alexander Anderson	6	1	-	-	2	1	-	-
Carolyn Parker	11	10	10	10	4	4	4	4
Lisa Charter	11	11	-	-	-	-	-	-
Iain Spear	3	1	-	-	-	-	-	-
Con Tsoukas	6	6	-	-	-	-	-	-

Except as disclosed in Note 20, no Director has an interest in any contract or proposed contract with the Company declared since the last Director's Report, and Directors do not receive any remuneration from the Company.

Operating result

The net deficit of the Company for the financial year from continuing operations was \$ (1,214,981) (2022: \$ (3,084,572)).

The net cash from operating activities for the financial year was (\$426,639) (2022: (\$2,416,597)).

State of affairs

Other than the matters described above in Review of Operations, there have been no other significant changes in the state of affairs of the Company during the financial year.

Events after the reporting date

No matters or circumstances have arisen since the end of the financial year which significantly affected or could significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in future financial years.

Likely developments

The likely future developments in the operations of the Company are the continuation of the principal activities set out in this report.

Directors' Report

Connecting2Australia Ltd

ABN: 67 877 349 510

Directors' Report

30 June 2023

Environmental regulations


The Company's operations are not regulated by any significant environmental regulations under a law of the Commonwealth or of a state or territory.

Auditors independence declaration

A copy of the auditor's independence declaration as required under section 60-40 of the Australian Charities and Not-for-Profits Commission Act 2012 is set out on the following page.

Signed in accordance with a resolution of the Board of Directors:

Chair/Director: 
.....
Tim Crowe

Treasurer/Director: 
.....
Marc Di Genova

Dated 26 September 2023

Auditors' Report

Connecting2Australia Ltd

ABN: 67 877 349 510

Auditor's Independence Declaration under Section 60-40 of the Australian Charities and Not-for-profits Commission Act 2012 to the Responsible Persons of Connecting2Australia Ltd

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2023, there have been:

- (i) No contraventions of the independence requirements of the Australian Charities and Not-for-Profits Commission Act 2012 in relation to the audit, and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

ACCRU MELBOURNE (AUDIT) PTY LTD



A N Samadi
Director

26 September 2023

Statement of Profit or Loss and Other Comprehensive Income

For the Year Ended 30 June 2023

	2023	2022
	\$	\$
Revenue	13,829,701	11,868,228
Community Connections	(4,558,080)	(4,002,658)
Respite	(92,169)	(25,495)
Retail connections	(435,573)	(258,334)
Work connections	(7,300,463)	(8,243,729)
Support office	(2,658,397)	(2,422,584)
Total Expenditures	(15,044,682)	(14,952,800)
Surplus/(deficit) from operations	(1,214,981)	(3,084,572)
Loss on disposal of assets	(4,611)	(96,338)
Profit on disposal of assets	5,085	1,265,734
Surplus/(deficit) for the year	(1,214,507)	(1,915,176)
Other comprehensive income		
Items that will not be reclassified subsequently to profit or loss		
Fair value revaluation of financial assets	(32,853)	(8,209)
Net gain on revaluation land & buildings	-	2,697,398
Total comprehensive income/(loss) for the year	(1,247,360)	774,013

Statement Of Financial Position - As At 30 June 2023

ASSETS	2023	2022
CURRENT ASSETS	\$	\$
Cash and cash equivalents	572,007	3,730,963
Trade and other receivables	1,227,684	1,174,273
Inventories	44,746	78,275
Financial assets	2,519,703	32,526
Other assets	82,678	19,249
TOTAL CURRENT ASSETS	4,446,818	5,035,286
NON-CURRENT ASSETS		
Property, plant and equipment	15,698,015	16,135,471
Right-of-use assets	1,100,182	1,137,027
TOTAL NON-CURRENT ASSETS	16,798,197	17,272,498
TOTAL ASSETS	21,245,015	22,307,784
LIABILITIES		
CURRENT LIABILITIES		
Trade and other payables	710,378	710,514
Lease liabilities	205,978	160,901
Employee benefits	1,677,898	1,431,767
Other liabilities	50,536	61,066
TOTAL CURRENT LIABILITIES	2,644,790	2,364,248
NON-CURRENT LIABILITIES		
Borrowings	881,780	930,055
Lease liabilities	936,106	1,003,008
Employee benefits	239,461	215,969
TOTAL NON-CURRENT LIABILITIES	2,057,347	2,149,032
TOTAL LIABILITIES	4,702,137	4,513,280
NET ASSETS	16,542,878	17,794,504
EQUITY		
Financial asset reserve	(32,853)	-
Asset revaluation reserve	4,039,378	4,039,378
Retained earnings	12,536,353	13,755,126
TOTAL EQUITY	16,542,878	17,794,504

What We Stand For

Empowering people with disability since 1953, C2A's services are designed to provide individualised care and inclusive opportunities for people with disability.

PURPOSE C2A will enable full & equal participation in society for people with disability.

MISSION We support people with disability to live their chosen life.

VALUES



70 Years In The Making

Connecting2Australia is the oldest provider of support for people living with disability on the Peninsula.

We started as the Peninsula Children's Welfare Association before becoming Woorinyan a few years later. It then took another 35 years before we took the change to become Connecting2Australia, setting ourselves for the future.

We take this opportunity to the dedication of the families and members of the Frankston community who drew attention to the lack of services and resources needed for people living with disability 70 years ago.

To appreciate the wonderful support from the many local services clubs and to the generations of countless volunteers who continue to support our purpose to enable full and equal participation in society for people with disability.

1953

On 19th June, a meeting was held with the Frankston Shire President to discuss the need for a minding centre to help mothers of children with disability. The Peninsula Children's Welfare Association was formed. Originally the children were taught in a private home. In November, the Committee opened the School at the Methodist Church Hall in Frankston four mornings per week.

1955

Moving out of the Hall, the original 2-acre property at 32 Cranbourne Road was purchased. It had a small cottage that was used as a Day Training Centre. It opened with 19 children.

1958

The number of children had outgrown the capacity of the original Centre. The Association's Building Appeal began.

1960

The new Day Training Centre was built and opened in February.

1963

The Centre was named Woorinyan, an aboriginal word meaning "love". Frankston Jaycees, present the Centre's first bus. Woorinyan investigated the development of a Sheltered Workshop.

1964

Pupils attending grew to 45

1965

The Sheltered Workshop began by assembling carpet sample books. It was the first paid work at Woorinyan. Trainees received their first pay of five shillings each.

1966

The change in currency met with disastrous consequences for donations.

1967

Finances were at an all-time low, there was a real threat of closing down.

The backing of the community with a public appeal helped resolve the crisis.

1968

The Woorinyan Workshop Appeal began.

The purpose was to build a dedicated Workshop for young people too old for a Day Training Centre.

1972

The Woorinyan Sheltered Workshop was opened in Sunday May 28th.

The building was largely made possible by a Combined Service Clubs Building Appeal sponsored by The Lions Club of Frankston.

1978

The Association changed from Children's Welfare to the Citizens Welfare Association to cover people of all ages.

1980

The Woorinyan Adult Training Support Service had formed. It had 66 clients ranging from 18 - 64 years of age.

1989

Woorinyan, was the largest Activity Training Centre in the Westernport Region servicing 81 Adults. Founding Committee Member, Mrs Mavis Willoughby retires after 36 Years.

The organisation would not be here without the outstanding contributions of so many individuals. It is not possible to mention them all, but in this case, Mrs Willoughby is most noteworthy.

The Rotary Club of Frankston North are recognised for the considerable funds raised, equipment purchased and maintenance efforts.

1991

The Rotary Club of Frankston purchase a new bus.

1993

The ABC produced a TV program called "All in a Day's Work" at Woorinyan, conveying the abilities of people with disabilities.

1996

Woorinyan restructured into Adult Training Support Services and Employment Support Services.

2003

Woorinyan Celebrated 50 years.

2005

Woorinyan merged with Aspire's Supported Employment Services in Greensborough and expanded to Thomastown. This allowed for larger Garden and Outdoor contracts and to have more labour and expertise.

2006

Plans presented to Council for Woorinyan's new Day Services Building in Cranbourne Road. Provides day services to 73 clients. Employment services to 94 workers. Thomastown concentrated on commercial garden contracts. Victoria Police Fleet Vehicle Cleaning Contract secured again.

2008

The building in Cranbourne Road was completed. There were no government grants. All funding had been raised by Woorinyan's Fund Raising Committee through Philanthropy and the community organisations who supported our work.

2012

Woorinyan becomes Connecting Skills Australia as a strategic move for our future. Purchase of a new Head Office at 362 Nepean Highway Frankston. Purchase of premises in Seaford and Thomastown.

2013

Expansion of Day Services with Kankama in Mornington and Moonya in Wonthaggi.

2016 - 2017

Expanded into Traralgon, Mildura, Bendigo. We also diversified into Op Shops to broaden our revenue base.

2018

We changed brand identity to who we are today, Connecting 2Australia. 190 Day service attendees. 222 Supported employees and the strategic plan that had been created is well in place. But the implementation of NDIS several years prior had significant impact on how we funded our business.

2020 - 2021

Presented the greatest challenge in the history of the organisation - Covid. Business remained financially sound thanks to a strong balance sheet and Government support. Acquisition of Creative Opportunities timber furniture making in Brunswick from the Salvation Army opens new markets & employment opportunities. Bellfield Business Hub acquired. Mildura and Wonthaggi hubs relocate to new premises, both having a retail presence with Op Shops.

2022

The business is sound and poised for the next phase of our future. We now have: Four Day Service Facilities. Seven Business Hubs. Four Op Shops. Shorter House Respite & Short-Term Accommodation.

2023

19th June marked 70 Year birthday. Strategic brand positioning reinforces Connecting2Australia's Mission ethos – "Disability without limits".



Connecting2Australia

DISABILITY WITHOUT LIMITS



Connecting2Australia

DISABILITY WITHOUT LIMITS

THANK YOU

Connecting2Australia wishes to acknowledge the generations of supporters who have helped us continue the original guiding principles of the Peninsula Welfare Association in fostering the interests of people with disability.

To the service clubs and community groups, to past committees and individuals, local organisations, businesses, sporting clubs and schools, to philanthropic trusts and benefactors, we thank you all for your incredible support and generosity.

Connecting2Australia

362-264 Nepean Highway, Frankston, VIC 3199

T 1300 111 212 E info@c2a.org.au

W connecting2australia.org.au

